

Bogotá, August 29th, 2018

Dear
Sir/Madam,

SATENA, is a mixed economy stock company, at a national anonymous, under the Ministry of National Defense, authorized by Act 1427 of 2010 endowed with legal personality, administrative autonomy object is the provision of air transportation.

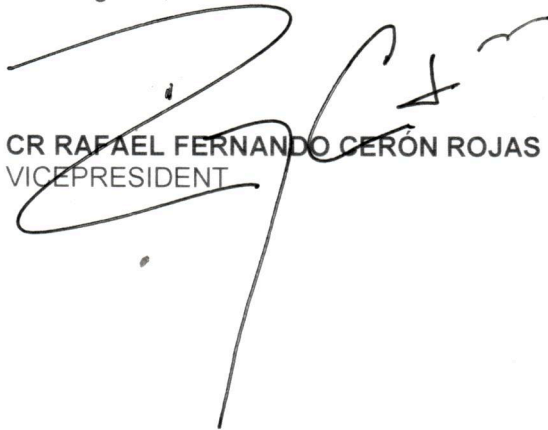
We kindly request a quote for purchase of aircrafts, between 9 to 19 passenger capacity each one as detailed in Annex 1 (Technical Specifications) of this letter. The information must be submitted on or before September 14th via e-mail to the following address: aeronaves@satena.com.

SATENA has been contacted by Cessna, Viking, Sikorsky, Pilatus, Dornier, Let Aircraft, Avic, Indonesian Airspace and we are looking for new manufacturers.

For the sake of clarity, this letter is not intended to be a legally binding document, but is intended to serve as a research in order to find out which aircraft would be the best fit for SATENA.

We look forward to hearing from you.

Best regards,



CR RAFAEL FERNANDO CERÓN ROJAS
VICEPRESIDENT

ANNEX 1

SATENA invites you to participate in this process and send an email to aeronaves@satena.com that contains the following minimum requirements:

- Letter of intention to participate in the process
- Not used aircraft
- The manufacturer should get the aircraft certified to operate under rules and regulations of FAA or EASA regulatory authority.
- Aircraft that is currently being manufactured
- Turboprop Engines
- Number of Seats: 9 – 19
- Operation on short runways (Less than 1000 Ft)
- Operation on unpaved runways
- At least Operation RNAV 1 and Rnav 2
- Cost of the aircraft
- Maintenance program
- VHF COMM
- ATC transponder equipment in accordance with TSO-C74B TSO-C74C and TSO C112
- DME
- Emergency Locator Transmitter (ELT) designed to transmit on 121.5 MHz and 406.0 MHz in accordance with TSO C126
- Automatic Dependent Surveillance broadcast system (ADS-B) Out, in accordance TSO C166B and operate at 1.090 Mhz
- EGPWS in accordance with TSO C-151 requirements
- Airborne Collision Avoidance System (ACAS II)
- HF Transceiver
- SSFDR in accordance with TSO 124 A or equivalent
- SSCVR in accordance with TSO123 A or equivalent
- Meteorological Radar
- VOR/ILS
- Radioaltimeter
- Flight Management System
- DE-ICE system
- Anti ICE system
- Global Positioning System GPS

I would be grateful if you could attend to this matter before September 14th, 2018. If additional information will be required please do not hesitate to contact us.